

Introduction and Organization

IE500 Data Mining



Hallo

- **Prof. Dr. Christian Bizer**
- Professor for Information Systems V
- Research Interests:
 - Web-based Systems
 - Large-Scale Data Integration
 - Data and Web Mining
 - Large Language Models
- Room: B6, 26 - B1.15
- eMail: christian.bizer@uni-mannheim.de
- Will teach the lecture (IE670)



Hallo

- **Dr. Ralph Peeters**
- Postdoc Researcher
- Research Interests:
 - Entity Matching using Deep Learning
 - Data Integration using LLMs
 - Web Agents
- Room: B6, 26, C 1.04
- eMail: ralph.peeters@uni-mannheim.de
- Will teach the exercises and will supervise student projects



Hello

- **M.Sc. Aaron Steiner**
- Graduate Research Associate
- Research Interests
 - LLM Agents in Data Integration Pipelines
 - Agent Interfaces to the Web
 - RAG Agents
- Office: B6, 26 - C 1.04
- eMail: aaron.steiner@uni-mannheim.de

- Will teach the exercises and will supervise student projects



Outline

1. Course Organization
2. What is Data Mining?
3. Tasks and Applications
4. The Data Mining Process
5. Classification: K-Nearest-Neighbors

1. Course Organization

- Course Webpage

- <https://www.uni-mannheim.de/dws/teaching/course-details/courses-for-master-candidates/ie-500-data-mining>
- Provides up-to-date information, lecture slides, exercise material



UNIVERSITY OF MANNHEIM
Faculty of Business Administration
and Mathematics

Home Research People Career Teaching

Data Mining (FSS 2026)

The course provides an introduction to advanced data analysis techniques as a basis for analyzing business data and providing input for decision support systems. The course will cover the following topics:

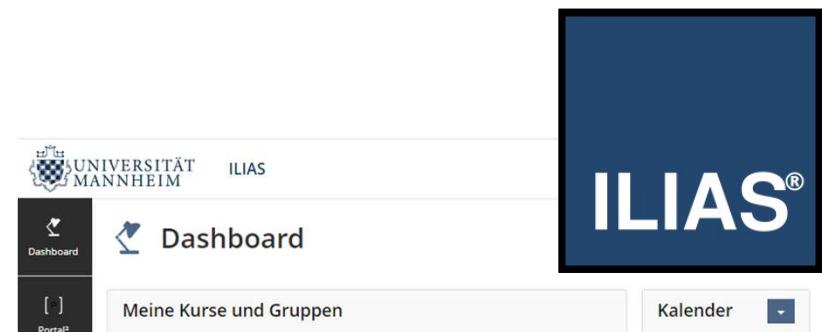
- The Data Mining Process
- Data Representation and Preprocessing
- Classification
- Regression
- Clustering
- Association Analysis

The course consists of a lecture together with accompanying practical exercises as well as student team projects. In the exercises the participants will gather initial expertise in applying state of the art data mining libraries on realistic data sets. The team projects take place in the last third of the term. Within the projects, groups of students realize more sophisticated data mining projects of personal choice and report about the results of their projects in the form of a written report as well as an oral presentation.

Instructors
 Time and Location
 Grading

- ILIAS eLearning System

- <https://ilias.uni-mannheim.de/>
- Mailing lists, discussion forum,
- Team project (submission, coaching sessions)



UNIVERSITÄT MANNHEIM ILIAS

Dashboard

[]
Portal

Meine Kurse und Gruppen

Kalender

ILIAS®

Course Organization

- Registration
 - you have registered via Portal2
 - and been added to ILIAS
- Offline Lecture
 - Introduces the principal methods of data mining
 - Discusses how to evaluate the learned models
 - Presents practical examples of data mining applications
 - Time: Wednesday, 10:15 – 11:45,
 - Location: Room B243 Building A 5,6



Online Lecture

- Part of the course
- Exam relevant
- Slides and videos are available via ILIAS



Week	Wednesday (Offline Lecture, Room A5, B243)	Online Lecture (see ILIAS Course)	Thursday (Exercise, Room B6, A104)
11.02.2026	Introduction to Data Mining		Introduction to Python
18.02.2026	Classification 1	Nearest Centroids	Classification 1
25.02.2026	Classification 2	Comparing Classifiers	Classification 2
04.03.2026	Regression	Ensembles	Regression
11.03.2026	Preprocessing	Multi Modal Data	Preprocessing
18.03.2026	Clustering and Anomalies	Hierarchical Clustering	Clustering
25.03.2026	Intro to Student Project	Time Series	Time Series
- Easter Break -			
15.04.2026	Feedback about Project Proposals		Project Work
22.04.2026	Association Analysis and Subgroup Discovery		Association Analysis
29.04.2026	Project feedback session		Project Work
06.05.2026	Project feedback session		Project Work
13.05.2026	Project feedback session		Project Work
20.05.2026	Project Presentations		Project Presentations

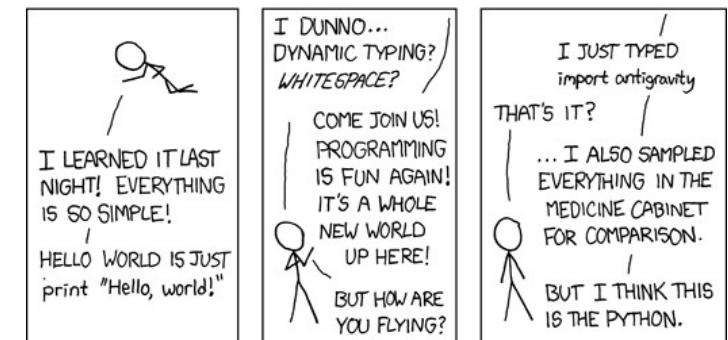
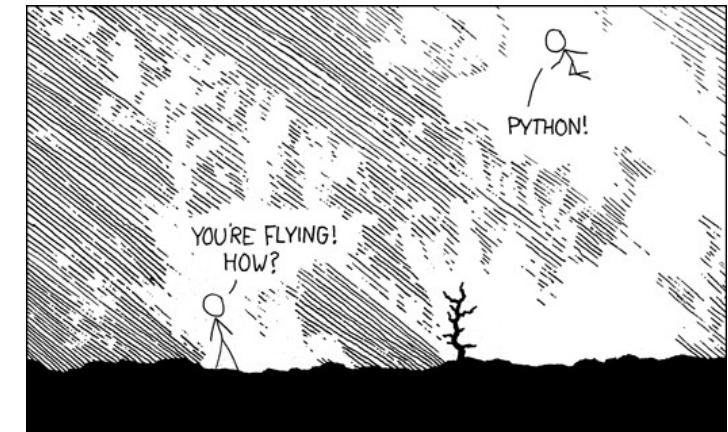
Exercise

- **Exercise Groups**
 - Students experiment with data sets using Python
 - Students solve theoretical tasks (similar to exam)
- **Time and Location (same content - only attend **one**):**
 - Thursday, 10.15 – 11.45, A104 Building B6, 26 Part A (Aaron)
 - Thursday, 12.00 – 13.30, A104 Building B6, 26 Part A (Aaron)
 - Thursday, 13.45 – 15.15, A104 Building B6, 26 Part A (Ralph)
- You can also switch
between groups as needed



Introduction to Python (Optional)

- This Thursday (12. February **13.45 – 15.15**, A104)
- Topics:
 - Setup of environment (Anaconda, Jupyter Notebooks)
 - Python Intro / Design Goals
 - Basic programming concepts in Python
- Support
 - Help with environment setup
 - Q&A
- Material
 - Tutorial slides available on website



Usage of LLMs like ChatGPT

- We will be using LLMs in the exercise to
 - discuss suitable methods and parameter settings for different use cases
 - generate and debug Python code for experimenting with the methods



Project

- Project Work
 - Teams of **five to six** students realize a data mining project
 - Teams may choose their own data sets and tasks
(in addition, we will propose some suitable data sets and tasks)
 - Write summary about project and present the results
- Deadlines
 - Team formation
 - **Sunday, March 22nd, 23:59**
 - Submission of project proposal
 - **Wednesday, April 8th, 23:59**
 - Submission of final project work report
 - **Friday, May 15th, 23:59**
 - Submission of Presentation (PDF)
 - **Thursday, May 21st, 23:59**



Exam

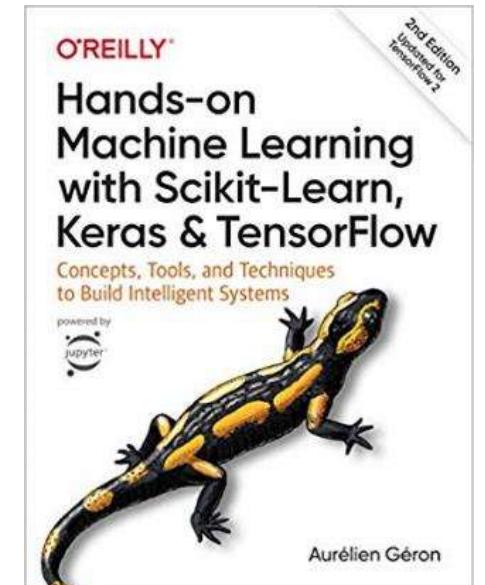
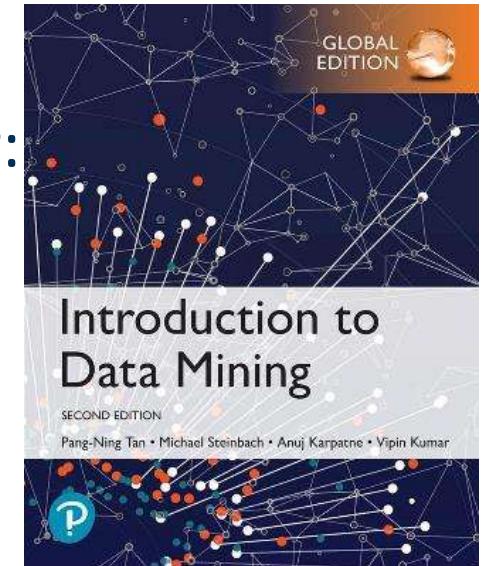
- Date and Time: **will be announced**
- Duration: 60 minutes
- Structure: 6 open questions that
 - Check whether you have understood the lecture content
 - we try to cover all major chapters of the lecture
 - require you to describe the ideas behind algorithms and methods
 - often: How do methods react to special patterns in the data?
 - Might require you to do some simple calculations for which
 - You need to know the most relevant formulas
 - You do not need a calculator
 - We will provide more information about the exam in April

Exam

- **There is only one exam per semester**
 - Because course is offered every semester
 - The next exam date is at the end of the upcoming HWS
 - i.e., no retake date!
- Upon failure, you will have to **redo both the project and the exam** in another semester
 - Unfortunately, we cannot carry over your project mark
- **Final grade**
 - 75 % written exam, 20% project report, 5% project presentation

Textbooks for the Course

- Pang-Ning Tan, Michael Steinbach, Vipin Kumar:
Introduction to Data Mining. 2nd Edition.
Pearson / Addison Wesley.
- Aurélien Géron:
Hands-on Machine Learning with Scikit-Learn, Keras & TensorFlow.
2nd or 3rd Edition, O'Reilly, 2019 or 2022
- **Scikit-learn Documentation:**
https://scikit-learn.org/stable/user_guide.html



Videos and Screencasts

- **Videos**
 - <https://www.uni-mannheim.de/dws/teaching/lecture-videos> (VPN!)
 - **Lecture Videos** By Heiko Paulheim (HWS 2020) and Christian Bizer (FSS 2020)
 - **Screencasts** for the Exercises by Ralph Peeters (FSS 2022)
- Keep in mind, that the lecture and exercise change over time

The image is a composite of three screenshots. On the left, a video frame shows a man in a grey shirt standing at a podium in a lecture hall. The background is a green chalkboard with the text 'Data Mining' and 'Cluster Analysis'. Below the chalkboard, a sidebar lists 'Data Mining', 'Cluster Analysis', 'Prof. Dr. Christian Bizer', and 'Data and Web Science Group'. On the right, a presentation slide titled 'Data Mining Regression' is shown. The slide features a large image of a classical building. In the top right corner of the slide, there is a video feed of a man with a beard and headphones. The central part of the slide is a Jupyter notebook interface. The notebook has a title bar 'jupyter DM_Exercise_3_Python_Classification_Solution_KNN_DT' and a status bar 'Last Checkpoint: a day ago (unsaved changes)'. Below the title bar, there is a code cell containing Python code for a KNN classifier. The code includes imports like 'pd' and 'LabelEncoder', and specific logic for handling the 'Play' column in the 'golf_testset' DataFrame. The code cell is annotated with several callouts pointing to specific parts of the code, such as 'value = [0, 3] class = yes', 'value = [2, 2] class = no', 'gini = 0.0 samples = 2 value = [2, 0] class = no', and 'gini = 0.0 samples = 2 value = [0, 2] class = yes'.

Questions?

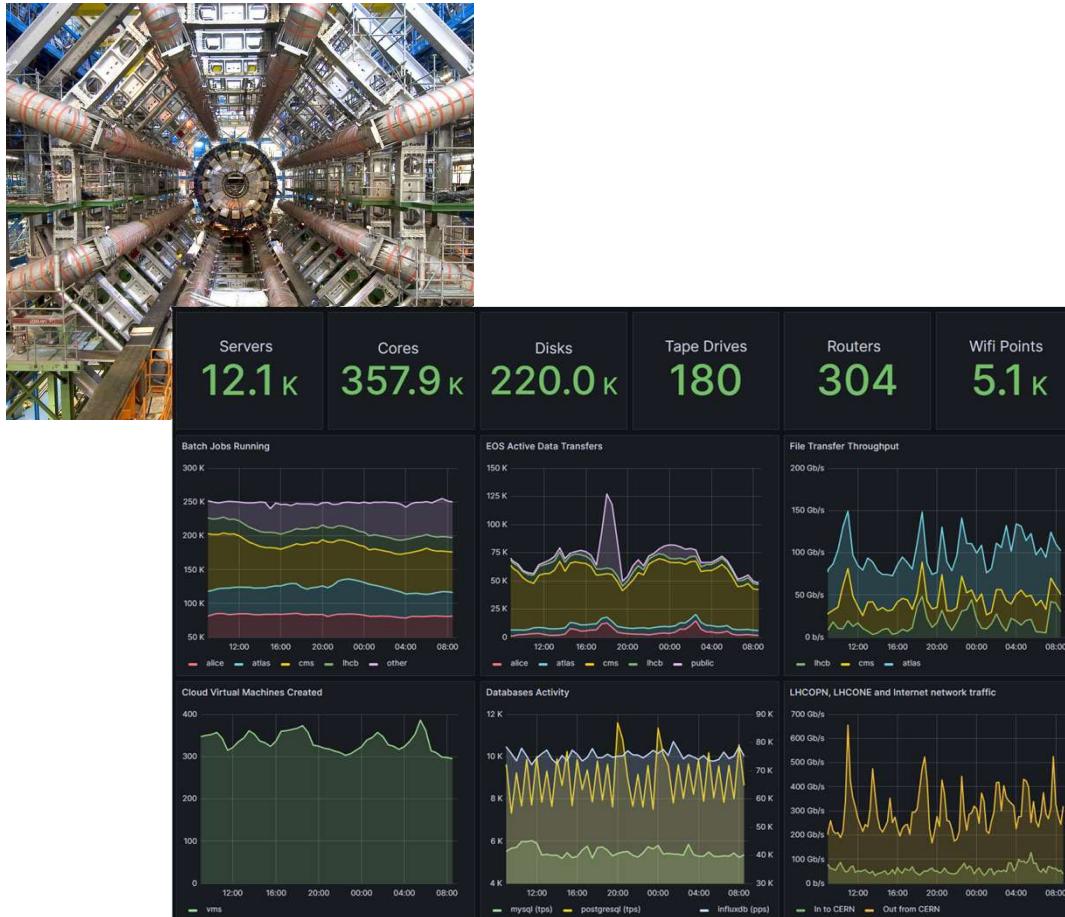


2. What is Data Mining?

- **Large quantities** of data are collected about all aspects of our lives
- This data contains **interesting patterns**
- Data Mining helps us to
 1. **Discover these patterns** and
 2. **Use them for decision making** across all areas of society, including
 - Business and industry
 - Science and engineering
 - Medicine and biotech
 - Government
 - Individuals



“We are Drowning in Data...”



- **CERN**
 - Large Hadron Collider
 - 45 petabytes per week produced (February 2024)
 - 820 petabytes of data archived on tape
 - 1005 petabytes of disk space available (August 2024)
- **Discover**
 - Patterns in the experiments

<https://home.cern/news/news/computing/new-data-centre-cern>
<http://cern.ch/go/datacentrebynumbers>

“We are Drowning in Data...”



- **Facebook**
 - 4 Petabyte of new data generated every day
 - over 300 Petabyte in Facebook’s data warehouse
- **Predict**
 - Interests and behavior of over one billion people

<https://www.brandwatch.com/blog/facebook-statistics/>

<http://www.technologyreview.com/featuredstory/428150/what-facebook-knows/>

“We are Drowning in Data...”

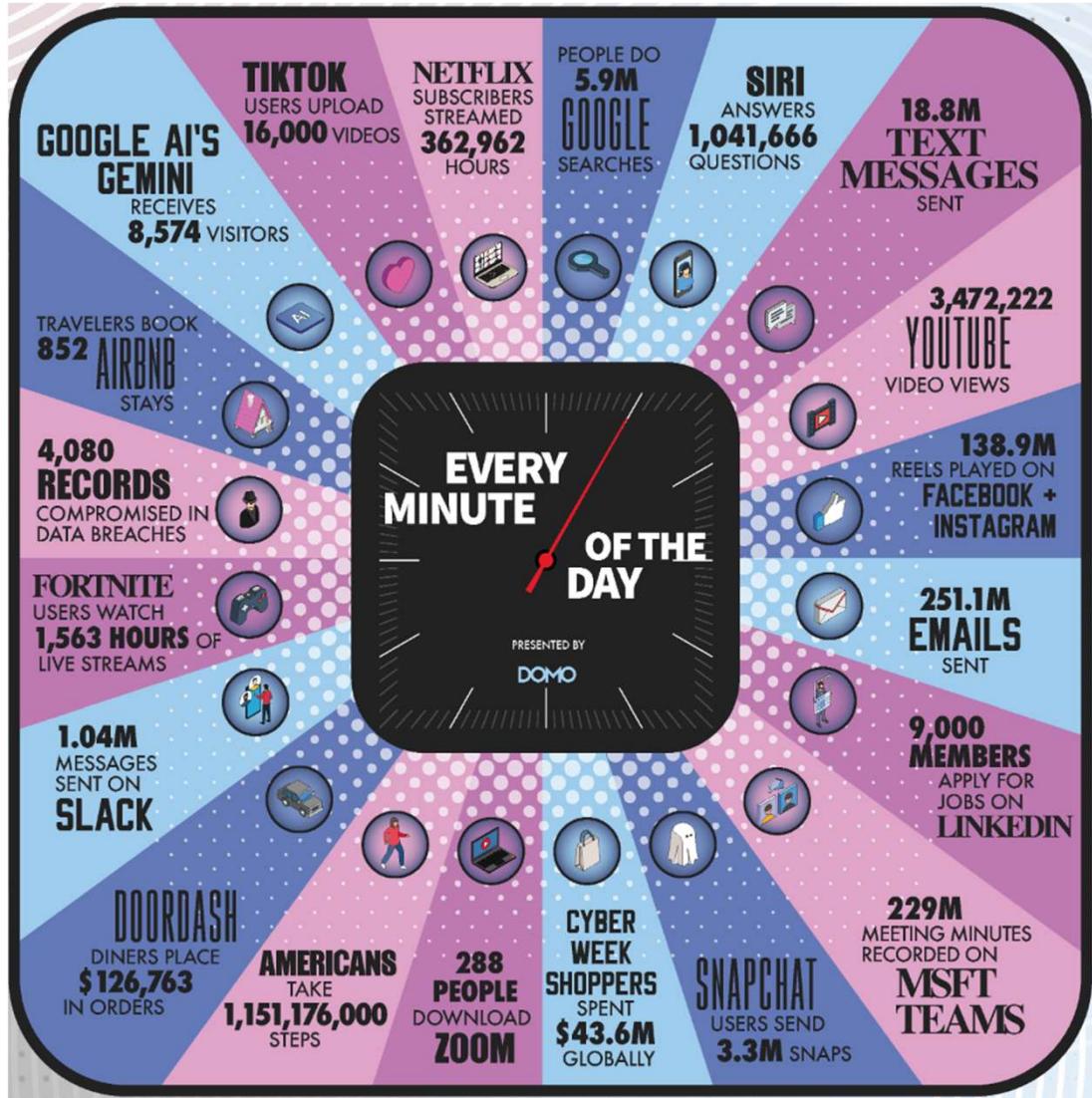


- **US Library of Congress**
 - ≈ 235 TB archived
- **Discover**
 - Topic distributions*
 - Citation networks
- **Train**
 - Large Language Models

<https://www.brandwatch.com/blog/facebook-statistics/>

<http://www.technologyreview.com/featuredstory/428150/what-facebook-knows/>

“We are Drowning in Data...”



<https://www.domo.com/learn/infographic/data-never-sleeps-12>

- Predict
 - Interests and behavior of mankind
- Value Source
 - Company value and market position often depends on collected data

“We are Drowning in Data...”

Law enforcement agencies
collect unknown amounts of
data from various sources

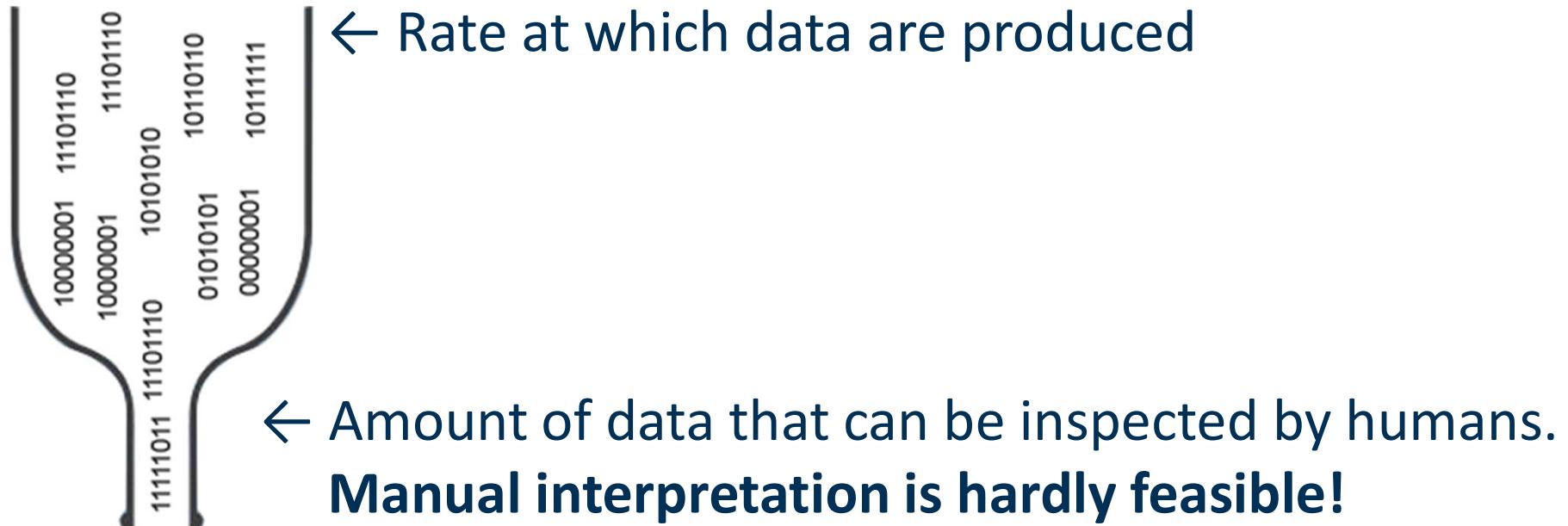
- Web browsing behavior
- Cell phone calls
- Location data
- Credit card transactions
- Chat bot histories
- Online profiles (Facebook)

Predict

- Predict terrorist or not?
- Predict trustworthiness



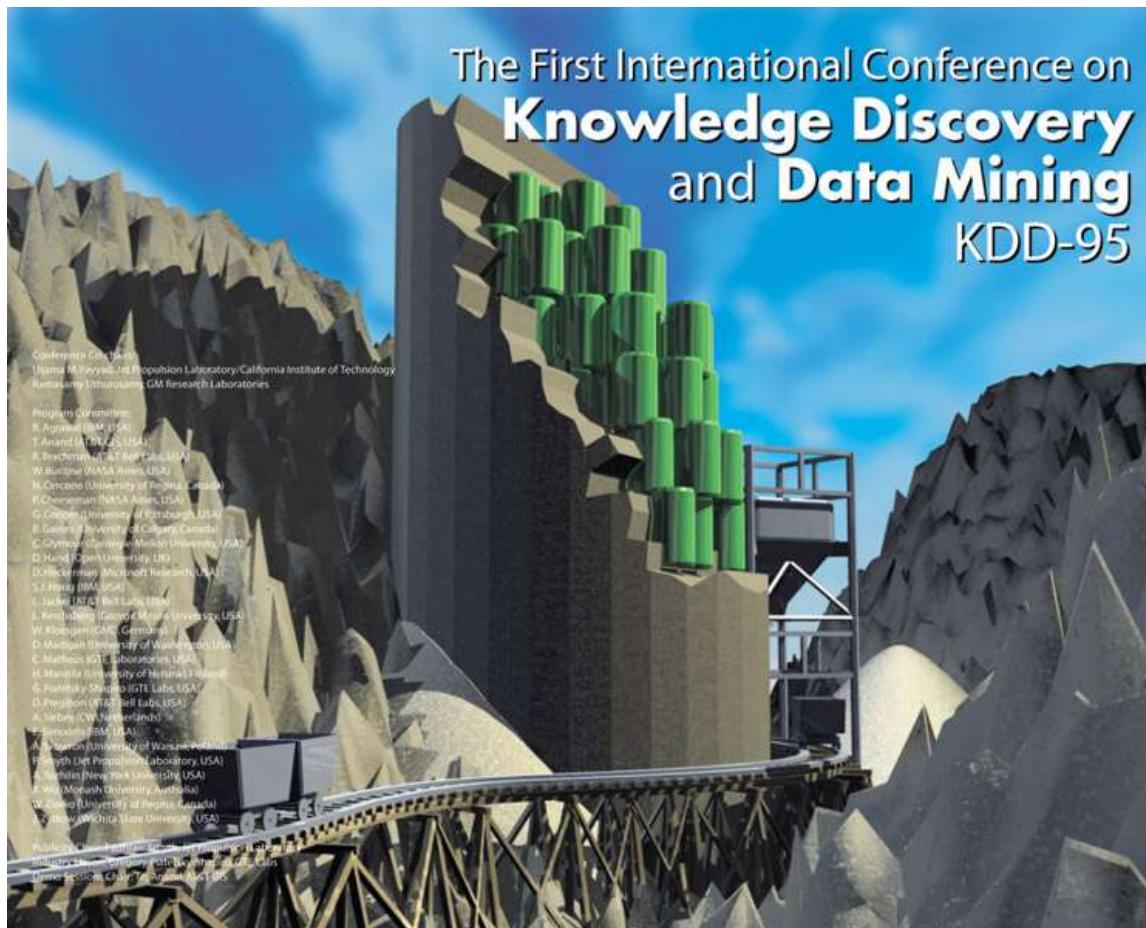
“We are Drowning in Data... but starving for knowledge!”



- We are interested in **the patterns, not the data itself!**
- Data Mining methods help us to
 - **Discover interesting patterns** in large quantities of data
 - **Take decisions** based on the patterns

Data Mining: Definitions

- Metaphor: Mountains of data from which knowledge is mined



Data Mining: Definitions

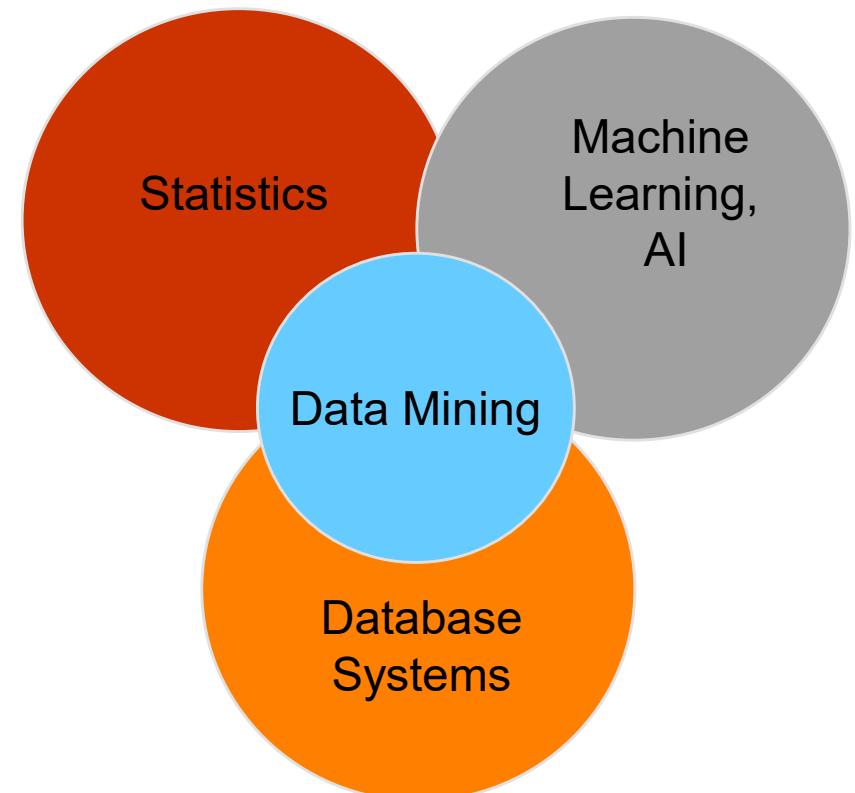
- Data Mining is a non-trivial process of identifying
 - valid
 - novel
 - potentially useful
 - ultimately understandablepatterns in data.

(Fayyad et al. 1996)

- Data Mining methods
 1. Detect interesting patterns in large quantities of data
 2. Support human decision making by providing such patterns
 3. Predict the outcome of a future observation based on the patterns

Origins of Data Mining

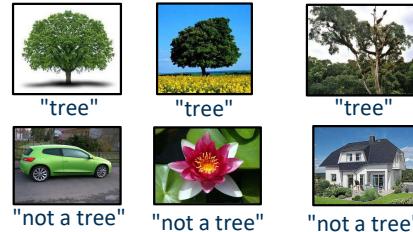
- Combines ideas from statistics, machine learning, artificial intelligence, and database systems
- Traditional techniques may be unsuitable due to
 - Large amount of data
 - High dimensionality of data
 - Heterogeneous, distributed nature of data



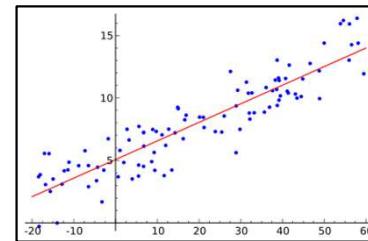
3. Tasks and Applications

- **Descriptive Tasks**
 - Find patterns in the data
 - E.g. which products are often bought together?
- **Predictive Tasks**
 - Predict unknown values of a variable
 - Given observations (e.g., from the past)
 - E.g. will a person click a online advertisement?
 - given her browsing history
- **Machine Learning Terminology**
 - Descriptive = unsupervised
 - Predictive = supervised

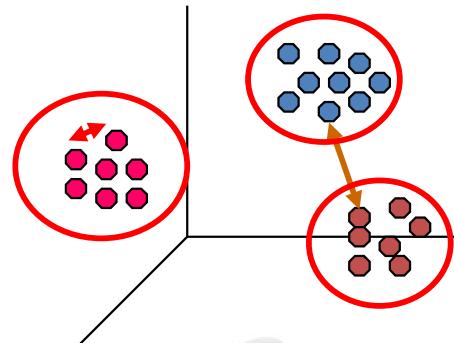
1. Classification [Predictive]



2. Regression [Predictive]



3. Cluster Analysis [Descriptive]



4. Association Analysis [Descriptive]



Classification

- Previously unseen records should be assigned a class from a given set of classes as accurately as possible.

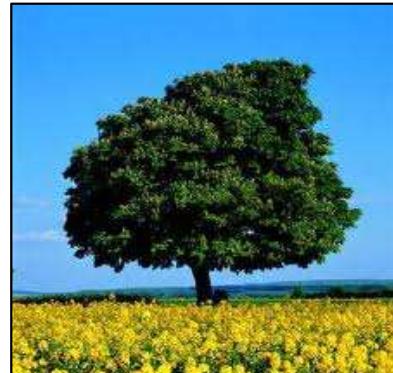


- Approach:
 - Given a collection of records (**training set**)
 - Each record contains a set of **attributes**
 - One attribute is the **class attribute (label)** that should be predicted
 - Find a **model** for predicting the class attribute as a function of the values of other attributes

Classification



"tree"



"tree"



"tree"



"not a tree"

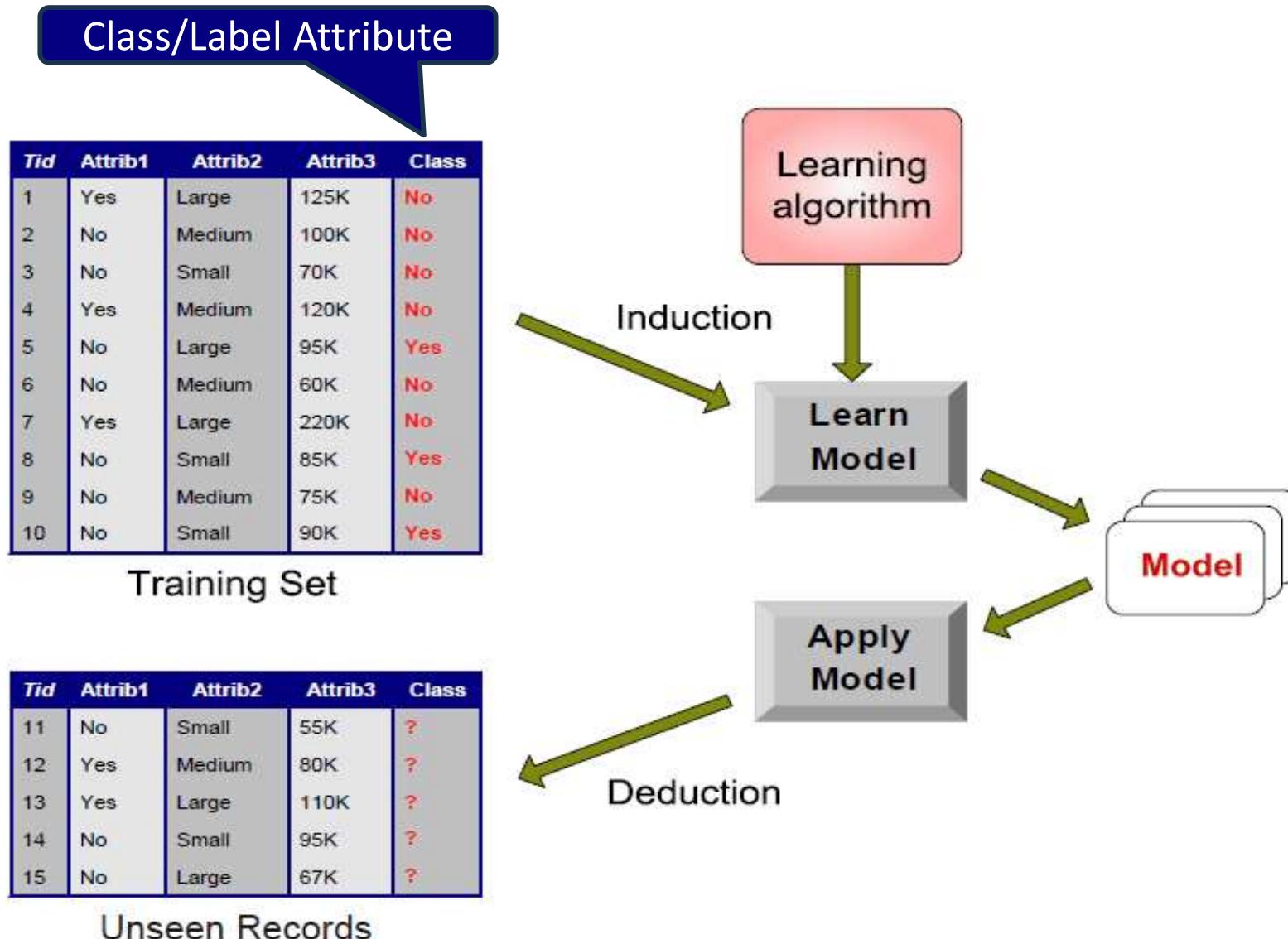


"not a tree"



"not a tree"

Classification: Workflow



Classification: Applications

- Credit Risk Assessment
 - Attributes: your age, income, debts, ...
 - Class: are you getting credit by your bank?
- SPAM Detection
 - Attributes: words and header fields of an e-mail
 - Class: regular e-mail or spam e-mail?
- Analysis of tax declaration?
 - Attributes: the values in your tax declaration
 - Class: are you trying to cheat?

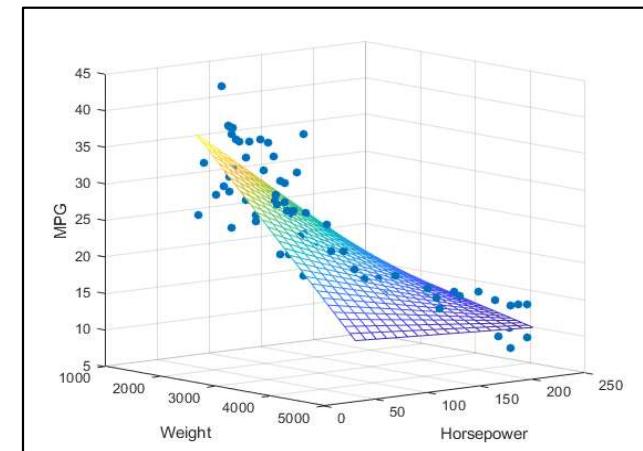
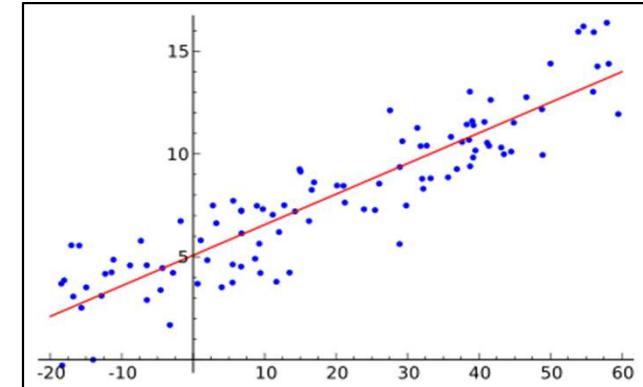


Regression

- Predict a value of a **continuous variable** based on the values of other variables, assuming a linear or nonlinear model
 - Examples:

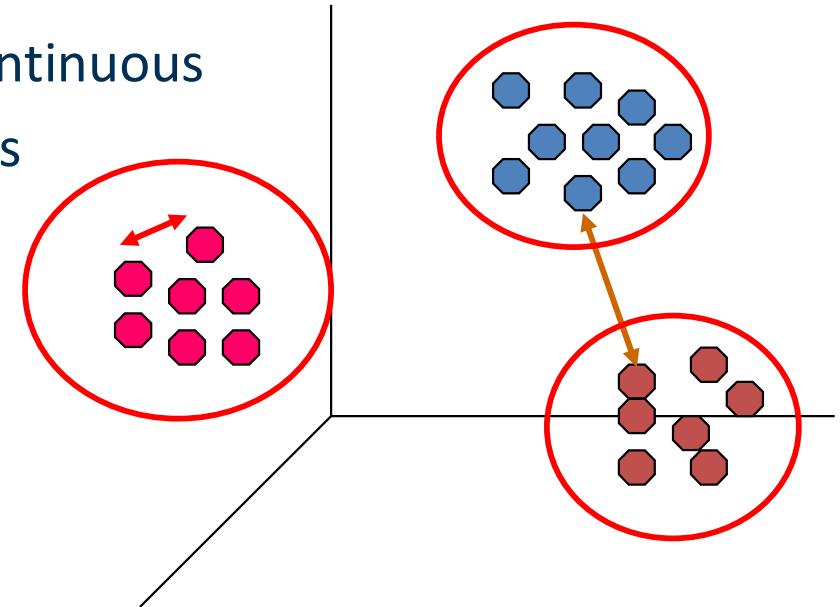
- Predicting the price of a house or car
- Predicting sales amounts of new product based on advertising expenditure
- Predicting miles per gallon (MPG) of a car as a function of its weight and horsepower
- Predicting wind velocities as a function of temperature, humidity, air pressure, etc.

- Difference to classification: The predicted attribute is **continuous**, while classification is used to predict nominal attributes (e.g. yes/no)



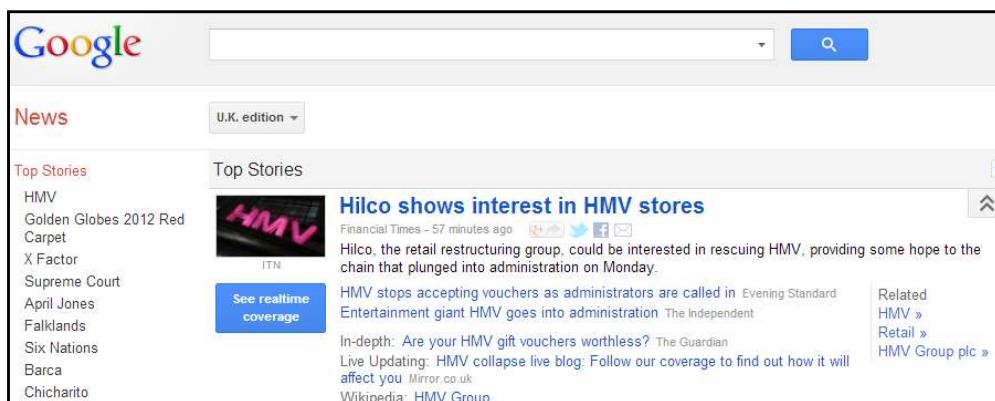
Cluster Analysis

- Given a set of data points, each having a set of attributes, and a similarity measure among them, find groups such that
 - Data points in one group are more similar to one another
 - Data points in separate groups are less similar to one another
- Similarity Measures
 - Euclidean distance if attributes are continuous
 - Other task-specific similarity measures
- Goals
 - Intra-cluster distances are minimized
 - Inter-cluster distances are maximized
- Result
 - A descriptive grouping of data points



Cluster Analysis: Applications

- Application 1: Market segmentation
 - Find groups of similar customers
 - Where a group may be conceived as a marketing target to be reached with a distinct marketing mix
- Application 2: Document Clustering
 - Find groups of documents that are similar to each other based on terms appearing in them
 - Grouping of articles in Google News



Google News (U.K. edition)

Top Stories

HMV Golden Globes 2012 Red Carpet X Factor Supreme Court April Jones Falklands Six Nations Barca Chicharito

See realtime coverage

Hilco shows interest in HMV stores

Financial Times - 57 minutes ago

Hilco, the retail restructuring group, could be interested in rescuing HMV, providing some hope to the chain that plunged into administration on Monday.

HMV stops accepting vouchers as administrators are called in. Evening Standard Entertainment giant HMV goes into administration. The Independent

In-depth: Are your HMV gift vouchers worthless? The Guardian

Live Updating: HMV collapse live blog: Follow our coverage to find out how it will affect you. Mirror.co.uk

Wikipedia: HMV Group

Related: HMV » Retail » HMV Group plc »

Association Analysis



- Given a set of records each of which contain some number of items from a given collection
- Discover **frequent itemsets** and produce **association rules** which will predict occurrence of an item based on occurrences of other items

<i>TID</i>	<i>Items</i>
1	Bread, Coke, Milk
2	Beer, Bread
3	Beer, Coke, Diaper, Milk
4	Beer, Bread, Diaper, Milk
5	Coke, Diaper, Milk

Frequent Itemsets
{Diaper, Milk, Beer}
{Milk, Coke}

Association Rules
{Diaper, Milk} --> {Beer}
{Milk} --> {Coke}

Association Analysis: Applications

- Supermarket shelf management
 - To identify items that are bought together by sufficiently many customers
 - Process the point-of-sale data collected with barcode scanners to find dependencies among items
- Sales Promotion



Frequently Bought Together



+



+



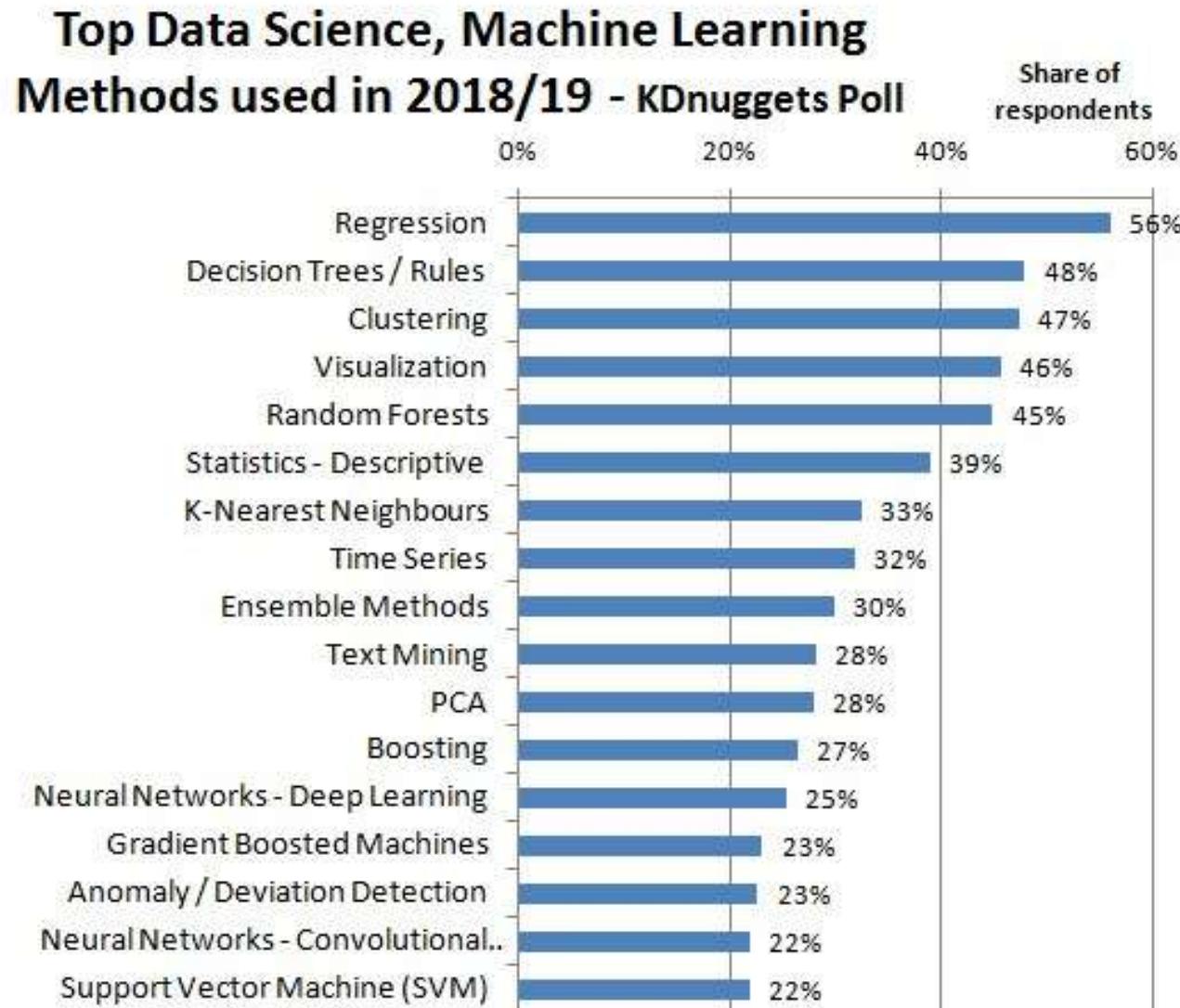
Price For All Three: \$87.41

 Add all three to Cart

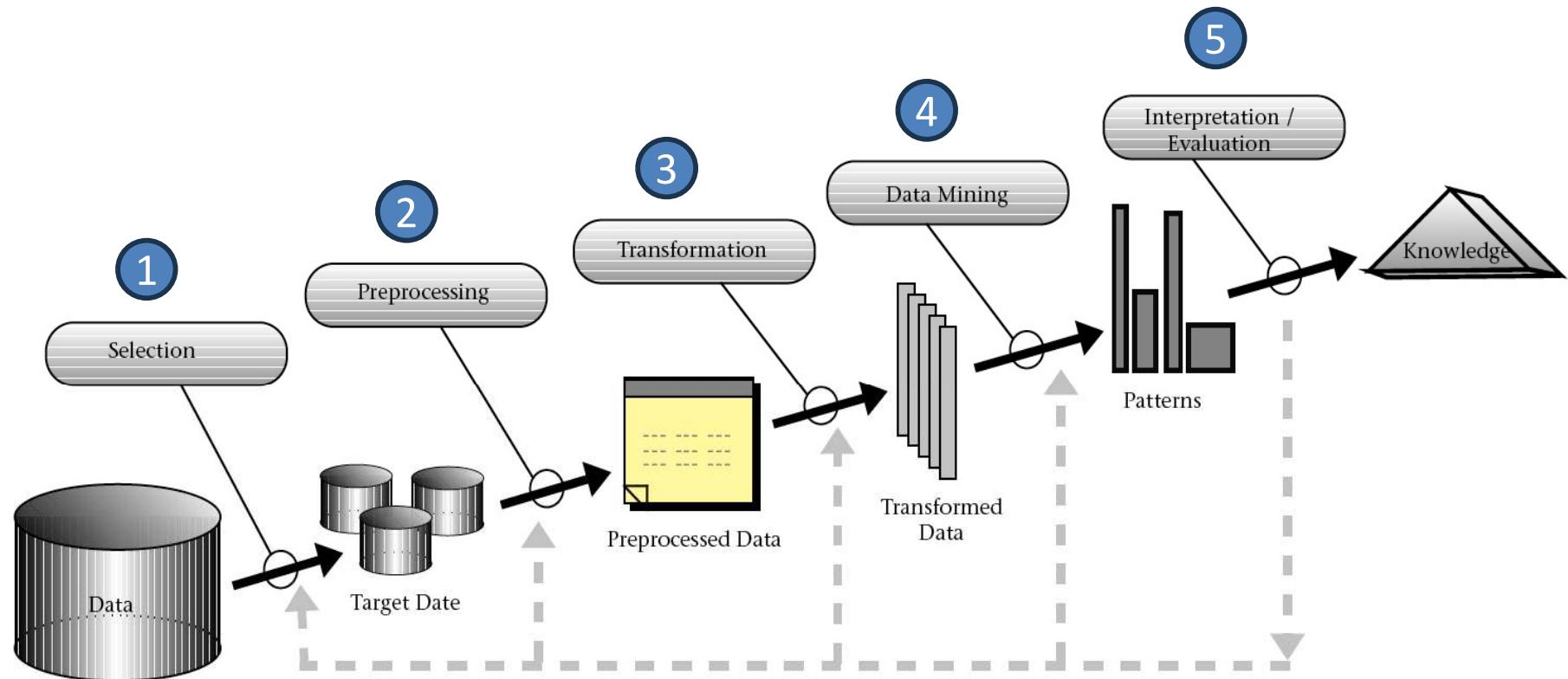
 Add all three to Wish List

[Show availability and shipping details](#)

Which Methods are Used in Practice?



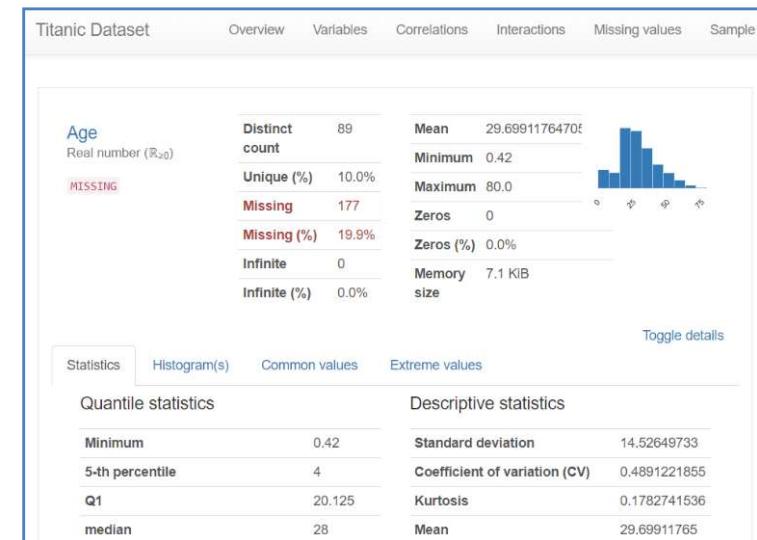
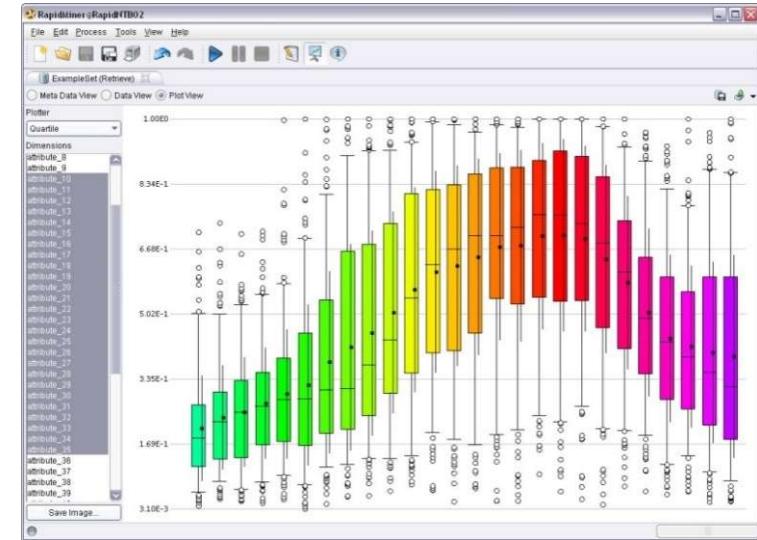
4. The Data Mining Process



Source: Fayyad et al. (1996)

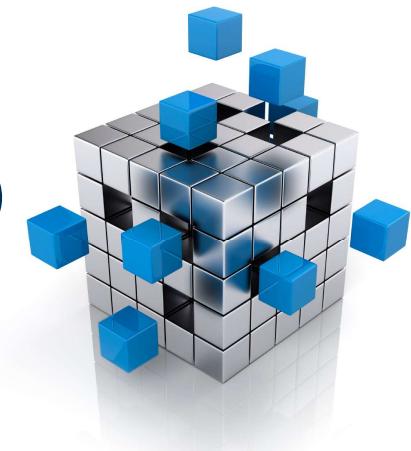
Selection and Exploration (1)

- Selection
 - What data is available?
 - What data is potentially useful for the task at hand?
 - What do I know about the quality/provenance of the data?
- Exploration / Profiling
 - Get an initial understanding of the data
 - Calculate basic summarization statistics
 - Visualize the data
 - Identify data problems such as outliers, missing values, duplicate records



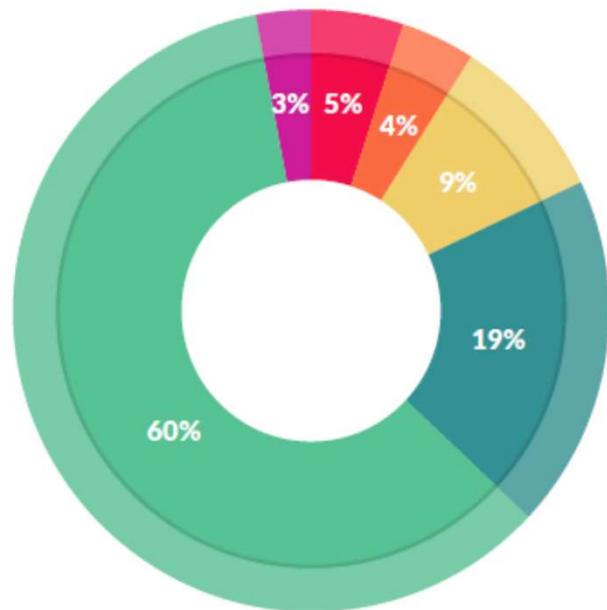
Preprocessing and Transformation (2+3)

- Transform data into a representation that is suitable for the chosen data mining methods
 - Number of dimensions (represent relevant information using less attributes)
 - Scales of attributes (nominal, ordinal, numeric)
 - Amount of data (determines hardware requirements)
- Methods
 - Discretization and binarization
 - Feature subset selection / dimensionality reduction
 - Attribute transformation / text to term vector / embeddings
 - Aggregation, sampling
 - Integrate data from multiple sources



Preprocessing and Transformation (2+3)

- Good data preparation is key to producing valid and reliable models
- Data integration/preparation is estimated to take **70-80%** of the time and effort of a data mining project



What data scientists spend the most time doing

- Building training sets: 3%
- Cleaning and organizing data: 60%
- Collecting data sets: 19%
- Mining data for patterns: 9%
- Refining algorithms: 4%
- Other: 5%

Advertisement:
IE670 Web Data
Integration

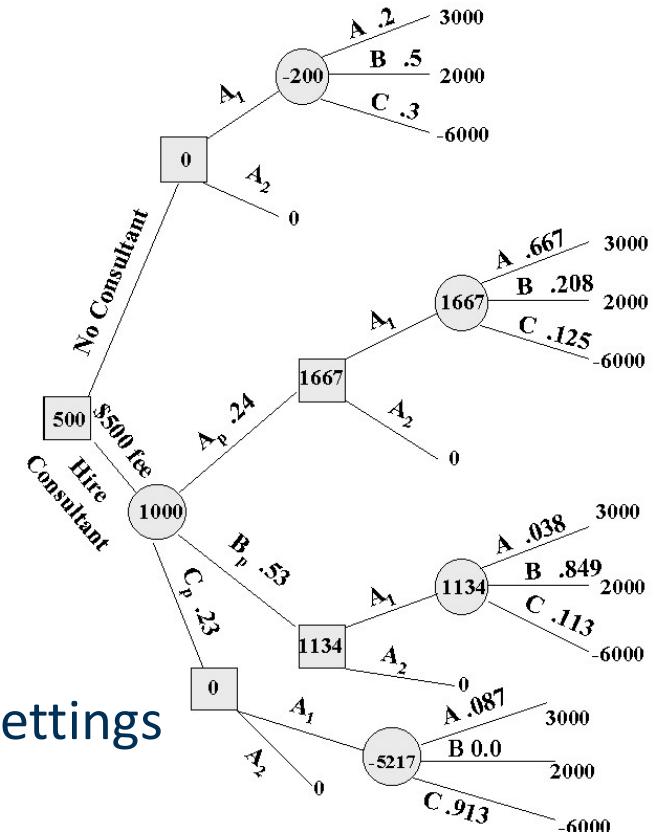
Source: CrowdFlower Data Science Report 2016: <http://visit.crowdflower.com/data-science-report.html>

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Data Mining (4)

- Input: Preprocessed Data
- Output: Model / Patterns

1. Apply data mining method
2. Evaluate resulting model / patterns
3. Iterate
 - Experiment with different (hyper-)parameter settings
 - Experiment with multiple alternative methods
 - Improve preprocessing and feature generation
 - Increase amount or quality of training data
 - Combine different methods



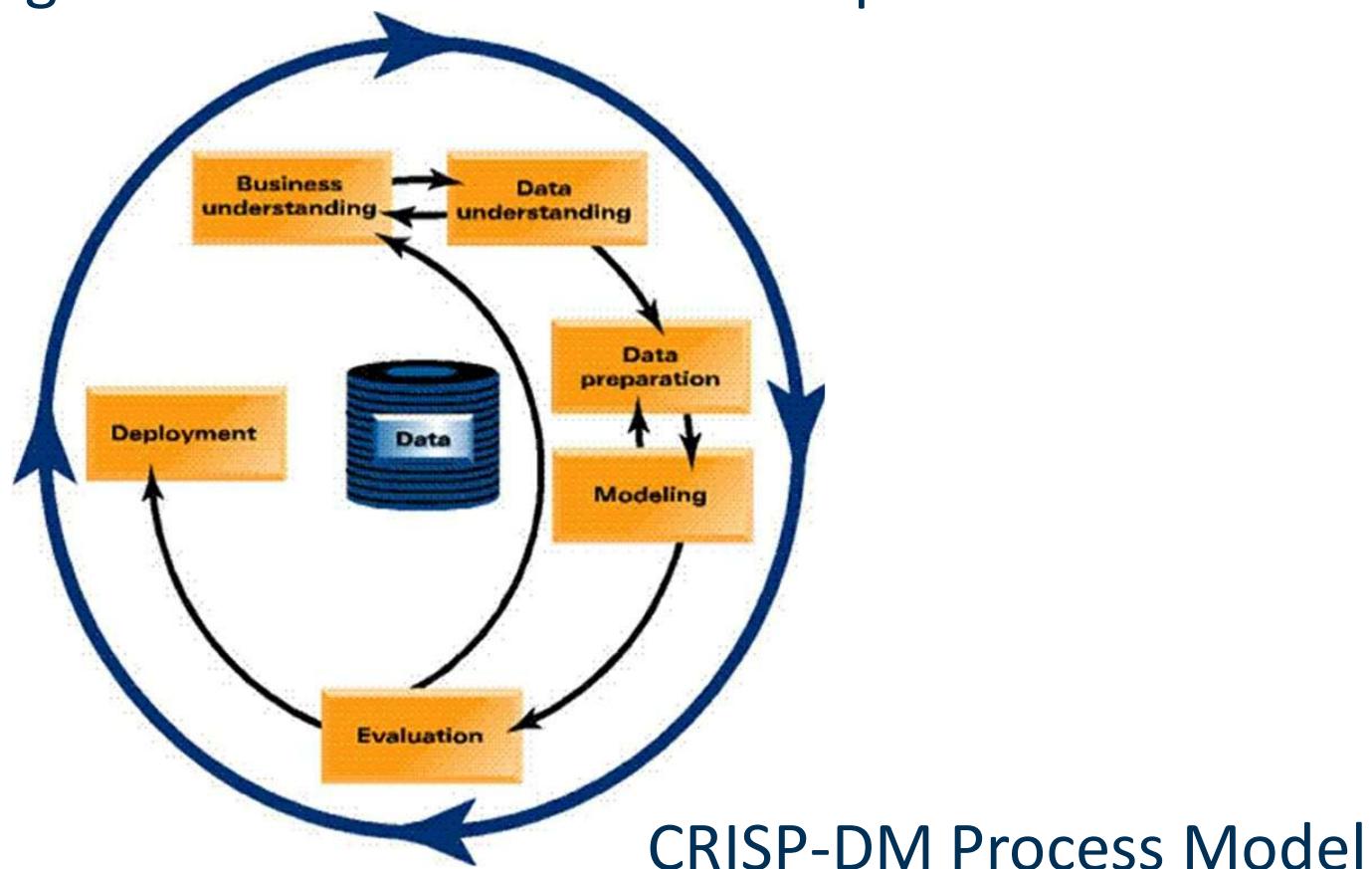
Interpretation / Evaluation (5)

- Output of Data Mining
 - Patterns
 - Models
 - In the end, we want to derive value from that, e.g.,
 - Gain knowledge
 - Make better decisions (manual or automated)



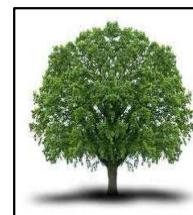
Deployment

- Use model in the business context
- Keep iterating in order to maintain and improve model

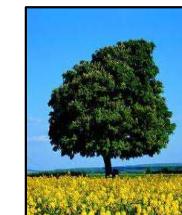


5. Classification

- Classification:
 - We give the computer a set of labeled examples
 - The computer learns to classify new (unlabeled) examples
- Classification Methods
 - **K-Nearest-Neighbors**
 - Decision Trees
 - Naïve Bayes
 - Support Vector Machines
 - Artificial Neural Networks
 - Deep Neural Networks
 - Many others ...



"tree"



"tree"



"tree"



"not a tree"



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"not a tree"

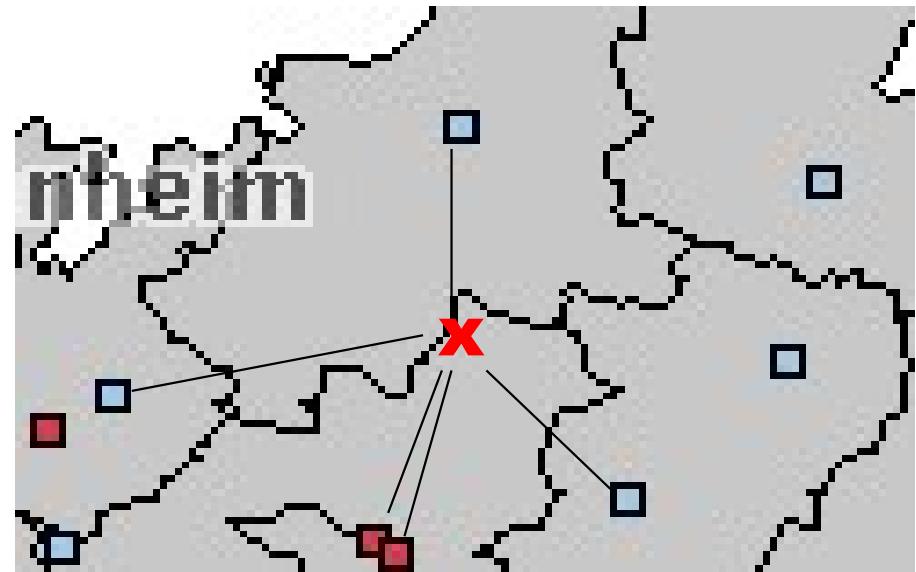
K-Nearest-Neighbors

- Problem
 - Predict the current weather in a certain place
 - Where there is no weather station
 - How could you do that?
- Symbols
 - Red = Sunny
 - Blue = Cloudy

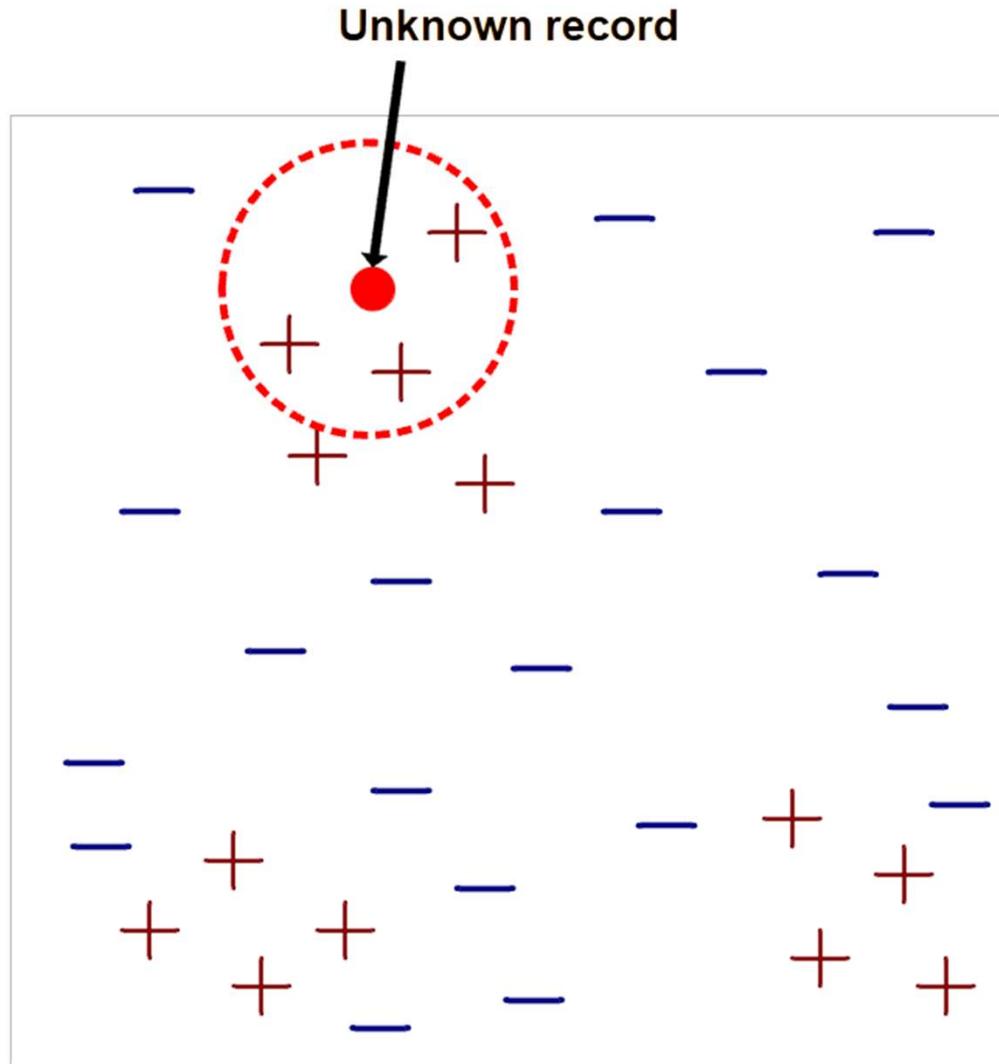


K-Nearest-Neighbors

- Idea: use the **average of the nearest stations**
- Example:
 - 2x sunny (red)
 - 3x cloudy (blue)
 - result: cloudy
- This approach is called **K-Nearest-Neighbors**
 - where k is the number of neighbors to consider
 - in the example:
 - $k=5$
 - “near” denotes geographical proximity

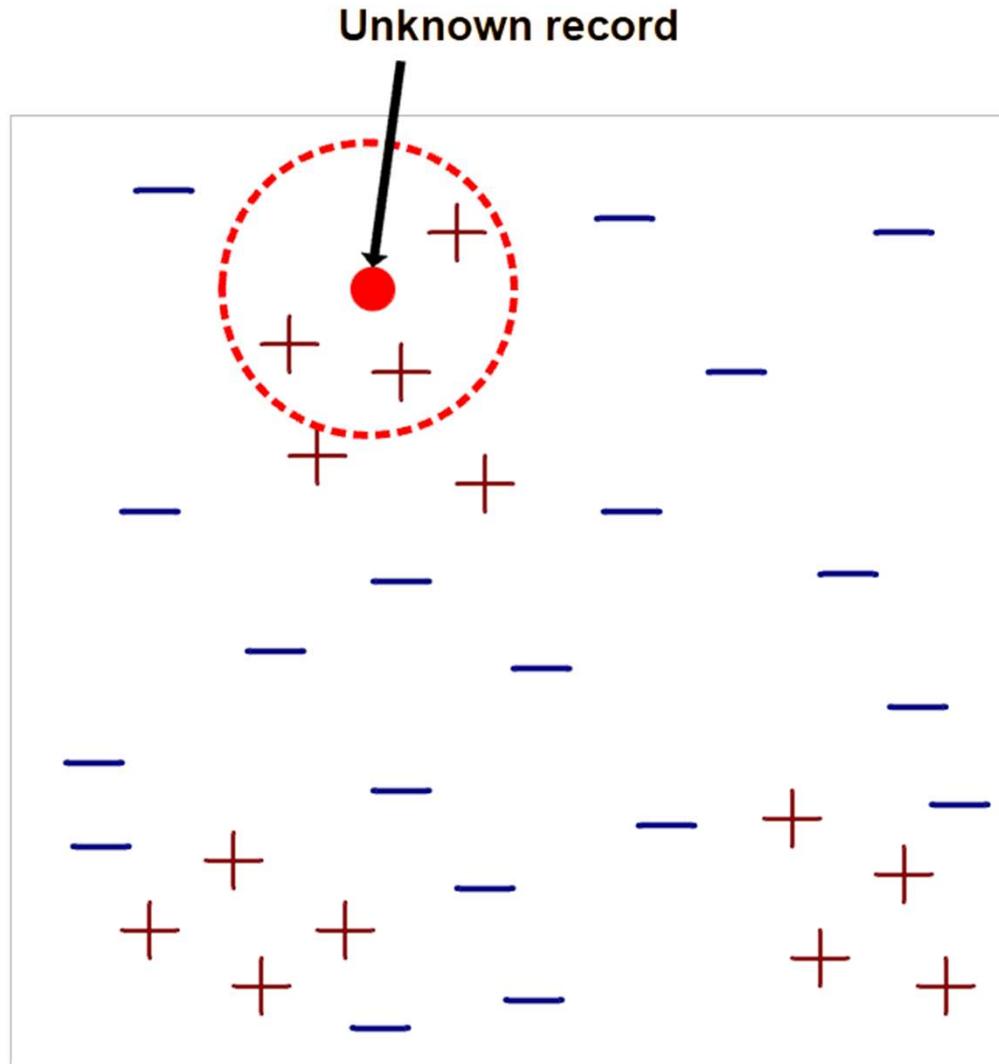


K-Nearest-Neighbor Classifier



- Require three things
 - A **set of stored records**
 - A **distance measure** to compute distance between records
 - The **value of k**, the number of nearest neighbors to consider

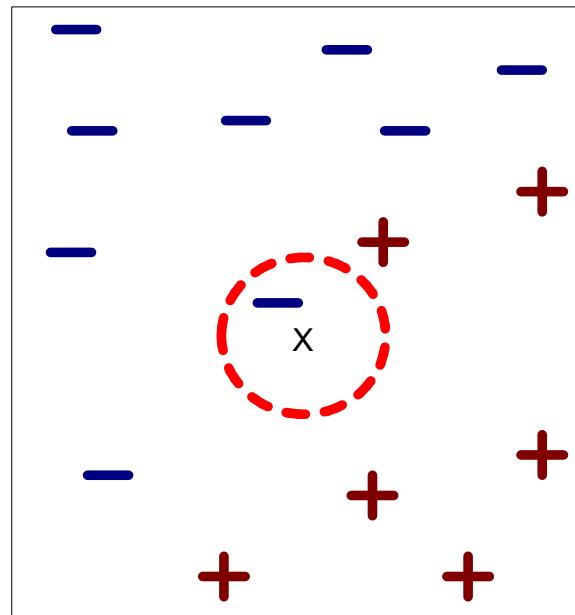
K-Nearest-Neighbor Classifier



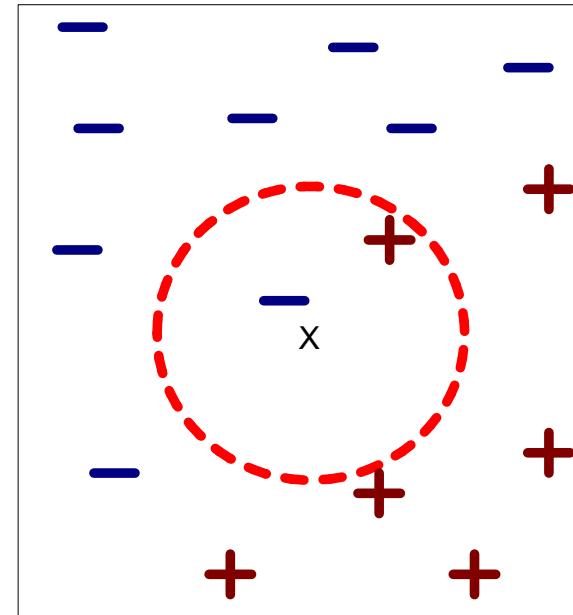
- To classify an unknown record:
 1. **Compute distance** to each training record
 2. Identify **k-nearest neighbors**
 3. Use **class labels of nearest neighbors** to determine the class label of unknown record
 - by taking majority vote or
 - by weighing the vote according to distance

Examples of K-Nearest Neighbors

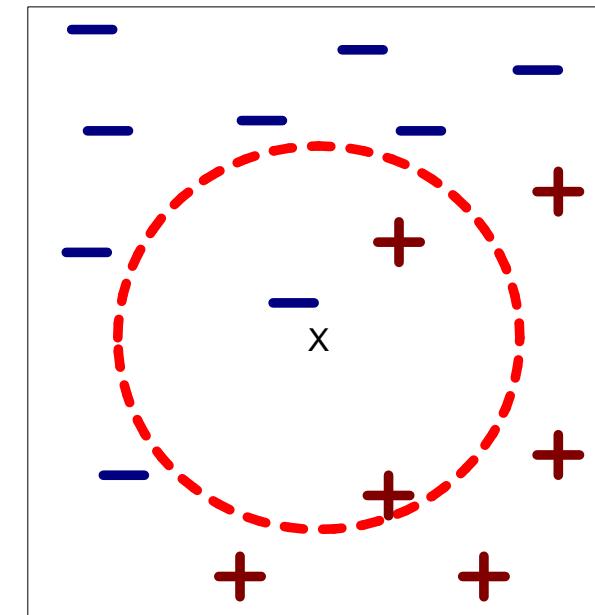
- The k -nearest neighbors of a record x are data points that have the k smallest distances to x



(a) 1-nearest neighbor



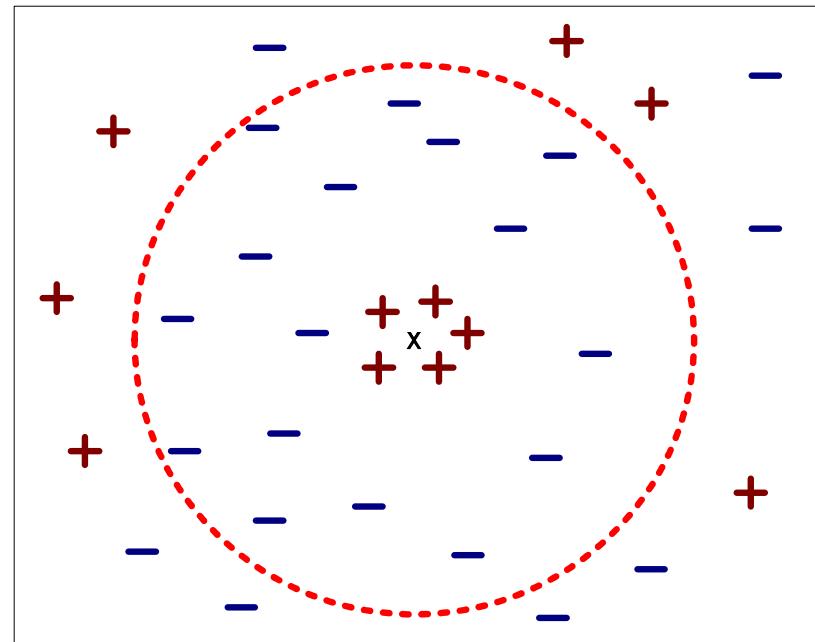
(b) 2-nearest neighbor



(c) 3-nearest neighbor

Choosing a Good Value for K

- If k is too small, the result is sensitive to noise points
- If k is too large, the neighborhood may include points from other classes



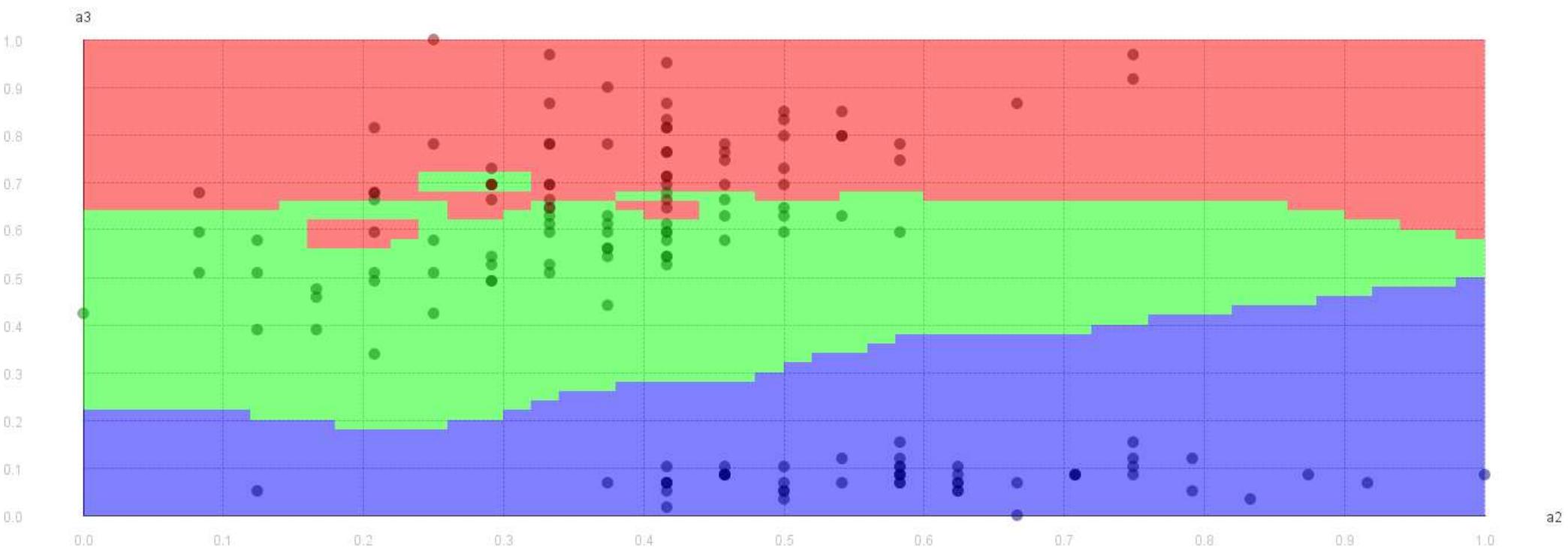
- Rule of thumb: Test k values between 1 and 20

Discussion of K-NN Classification

- **Often very accurate**
 - for instance for optical character recognition (OCR)
- **... but slow** as unseen record needs to be compared to all training examples
- Results depend on choosing a **good proximity measure**
 - attribute weights, asymmetric binary attributes, ...
- KNN can handle decision boundaries which are not parallel to the axes (unlike decision trees)

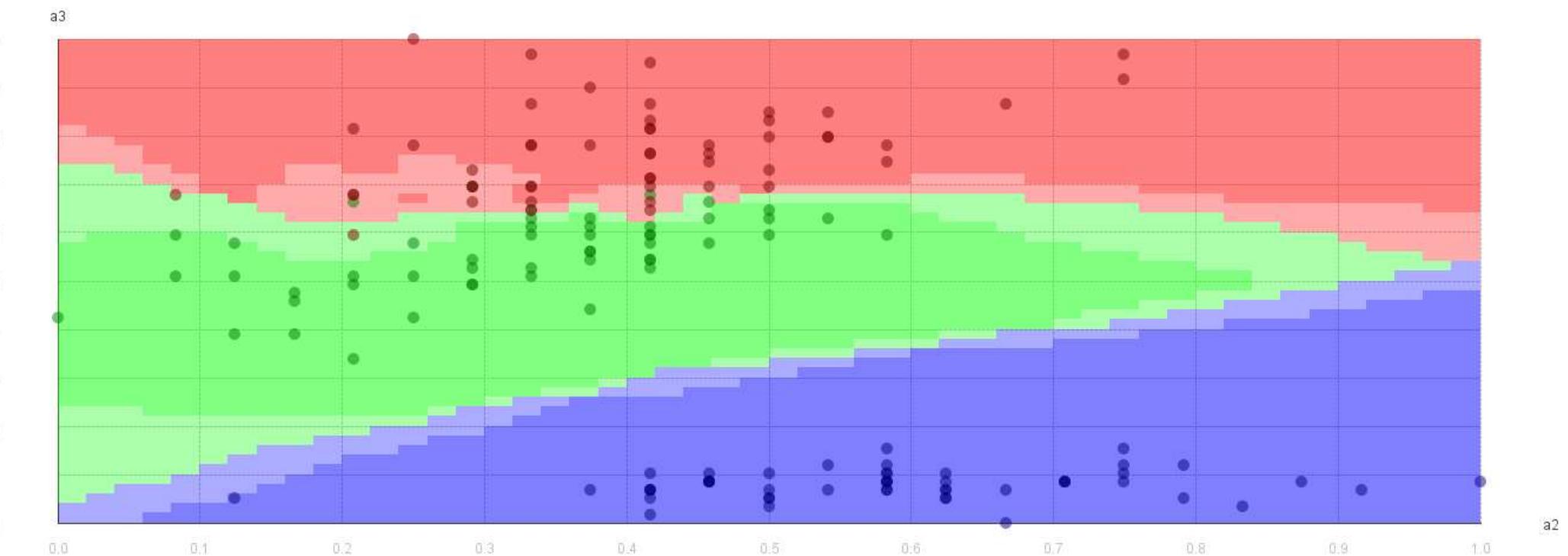
Decision Boundaries of a k-NN Classifier

- $k=1$
- Single noise points have influence on model



Decision Boundaries of a k-NN Classifier

- $k=3$
- Boundaries become smoother
- Influence of noise points is reduced



Thank you



Questions?

Image generated by Gemini